

EXIM CONSULTING AND TECHNOLOGY JOINT STOCK COMPANY

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**INFORMATION TECHNOLOGY APPLICATION
SOLUTIONS**

**MANAGING INVENTORY OF RAW MATERIALS AND FINISHED
PRODUCTS AND MAKING SETTLEMENT REPORTS AT PROCESSING
ENTERPRISES - MANUFACTURING FOR EXPORT, PROCESSING FOR
EXPORT**



Hanoi - 2022

I. CONTEXT OF THE NEED TO APPLY INFORMATION TECHNOLOGY TO MANAGEMENT

1 COVID-19 Pandemic situation

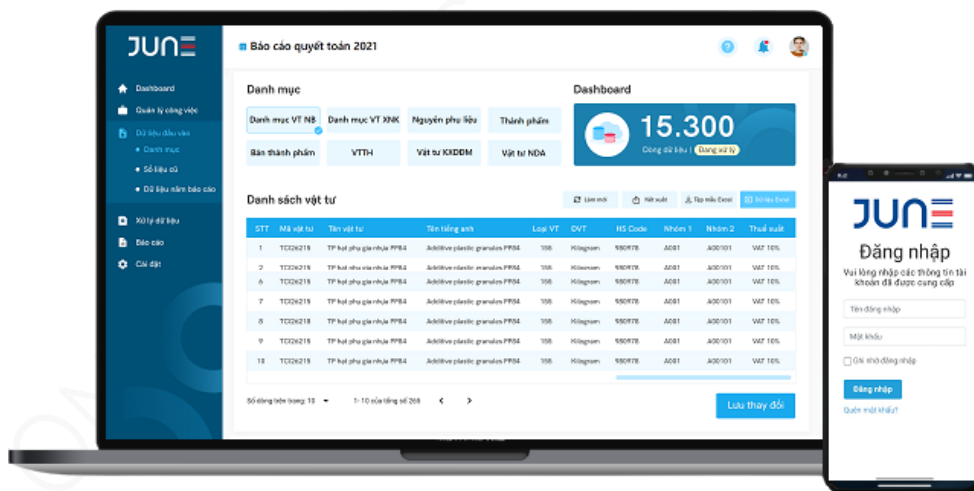
- The current situation of the COVID-19 epidemic is complicated, the isolation, distance ... has a long-term impact on production and business, many businesses change from working directly at the company to working online.
- Enterprises have built effective processes but have not yet exploited the application of information technology in management to promote the best efficiency.

2 Current status of information technology application in Enterprises

- Currently, enterprises operating in the field of outsourcing, manufacturing for export have mostly used ERP software, accounting software... of domestic and foreign suppliers. Most of these software do not meet the requirements of making an annual settlement report submitted to the customs office. Some causes are identified as below







- + The ERP system is applied to the multinational corporation model. How to track and manage raw materials and finished products that are not specifically designed according to Vietnam’s requirements and reports.
- + Making management reports has not been set up into a unified model and implementation process. The sharing of inter-departmental information for reporting such as: Accounting, Import-Export, Warehouse... is still limited.
- + The number of codes for raw materials and finished products is large; Production norms in practice are very complex. That makes it difficult for the import-export department to complete the final settlement report within 90 days after the end of the fiscal year.



- The urgent requirement for businesses is to systematize the preparation of management reports according to the process. In addition, apply an independent/parallel stock tracking software tool by source. This helps to increase productivity, work efficiency, reduce personnel costs and wasted time, and support working online during the epidemic while ensuring work efficiency.

II. INTRODUCTION

1 Introduction about EXIM

Company name	EXIM CONSULTING AND TECHNOLOGY JOINT STOCK COMPANY
Trading Company name	EXIM CONSULTING & TECHNOLOGY
Logo	
Field of activity	Consulting, training, applying information technology to business administration and management in the field of import and export.
Target	Become a leading enterprise in providing solutions for Import-Export businesses
	6th Floor, No 7 Ton That Thuyet, Cau Giay District, Hanoi
	(84-024) 7102 1818
	Homepage https://exim.com.vn JUNE Management Reporting Software https://june.com.vn EXIM Warehouse & Management Report Software https://khogiacong.com

EXIM (Consulting & Technology) operates in the field of import and export consulting, training and implementing the service of making finalization reports and submitting them to the customs authority.

Our senior staffs have more than 15 years of consulting experience for import-export, export-manufacturing, processing, export processing enterprises.

With a deep understanding of the business environment, customs procedures, tax, legal, accounting and consulting policies in Vietnam, along with in-depth knowledge of

industry sectors and business models in the world, we firmly believe that we can fully meet and are ready to accompany the development of our customers.

2 Customers that EXIM introduced and implemented the solution

NO	COMPANY NAME	NO	COMPANY NAME
1	Chilisin Vietnam Co., Ltd	14	Mektec Manufacturing (Vietnam) Co., Ltd.
2	Thien Quang Electronics Joint Stock Company	15	STRONG WAY . Industry Co., Ltd
3	Nam An Garment Joint Stock Company	16	SIGMA COMPANY LIMITED
4	Phuc Yen Shoes Joint Stock Company	17	Nhan Hoang Trading Company Limited
5	TEIJIN FRONTIER SHONAI Co., Ltd	18	Zhaowen Knitting (Vietnam) Co., Ltd.
6	Himaru Vietnam Co., Ltd	19	RISE SUN HONG KONG (VIETNAM) Textile Co., Ltd.
7	POLYTEX FAR EASTERN CO., LTD	20	JINYU (VIETNAM) CO., LTD
8	ASAMA YUH JIUN INTERNATIONAL VIETNAM CO., LTD	21	Nhat Huy Investment Joint Stock Company
9	Penflex Vietnam Co., Ltd	22	Van Phuc Trading and Production Co., Ltd
10	Tex Giang Joint Stock Company	23	BNC Tiles Joint Stock Company
11	Namuga Phu Tho Technology Co., Ltd	24	GE Power System Vietnam Company Limited
12	NISSEI ELECTRIC VIETNAM CO., LTD	25	JASAN Textile Dyeing Co., Ltd (VIETNAM)
13	FUJI IMPULSE VIETNAM CO., LTD	26	MEINA MEINA Textile Co., Ltd...

III. SOLUTIONS OF EXIM

After receiving the request of the business, EXIM will survey the business model, operations, personnel, resources ... and provide specific advice according to each solution. The goal of EXIM is to fully meet the requirements of import-export management at enterprises based on the application of technology in management activities, thereby improving business efficiency.



1 Consulting solution

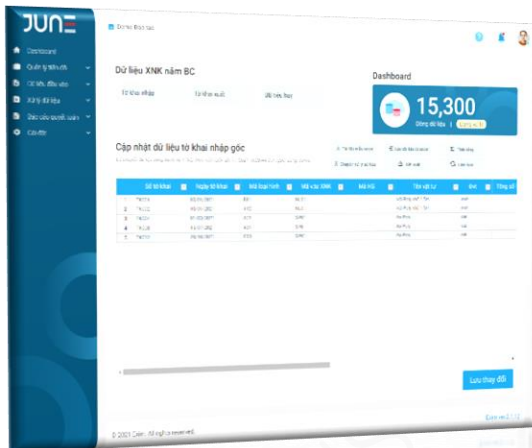
- For businesses that have difficulty in building an inter-departmental working process: Accounting - Warehouse - Import-Export, EXIM helps to set up the overall management system, guide the departments to operate according to their functions, tasks and support each other during operation.
- For businesses struggling to find ways to improve the efficiency of warehouse management, especially outsourcing, manufacturing and exporting enterprises..., EXIM advises on solutions to improve the efficiency of the warehouse management system in the business.

2 Software solutions

JUNE. FINAL REPORT SOFTWARE



Through the consulting process at the enterprise, we found that it is necessary to have a simple operation tool that can meet the preparation of the final settlement report for the business. Unlike the accounting department that works all year with data and is familiar with professional software, the software for import-export officers needs to be more intuitive and easier to handle. Features of JUNE to meet the above requirements include:



Simple processing, saving time

- **Suitable software for many types:** export production enterprises, processing enterprises and export processing enterprises.
- **Control, compare, map** the list of raw materials, export products and declaration data, accounting data quickly and accurately. Automatically compare import and export data with accounting data.
- **Fast and intelligent** processing operations, not limited by large amounts of data, help businesses prepare preliminary management reports within 3 working days
- Analyze and set realistic norms for businesses with complex production processes, with many steps, businesses using both semi-finished products purchased from outside, using raw materials from many different sources ...
- Based on a well-built system of business codes, helping businesses provide easy and accurate explanations to customs authorities.

EXIM. WAREHOUSE AND MANAGEMENT REPORT SOFTWARE

Unlike **JUNE** software which approaches the management reports from the data available at the end of the financial year, **EXIM software** focuses on recording each warehouse transaction arising over time, warehouse data is tracked in detail for each transaction during the year, thereby forming a management report.

- Dedicated Warehouse Management feature

- + Manage materials and finished products according to many code systems: Internal code, Code declared on the customs declaration, HS Code.
- + Capable of integrating more Bar code, QR code.
- + Management of Import - Export - Inventory of raw materials, finished products by type code and by source of import.
- + Can Import - Export Raw Materials, finished products in many actual units.
- + Managing by batch, imports, stock image and locations.

- Prepare management report according to Circular 39/2018/TT-BTC

- + Automatically make Form 15, Form 15a: Import - export - inventory Raw materials and finished products by type codes.
- + Calculate actual norms of finished products, make Form 16.



(EXIM . software interface)

3 Management reporting service solutions

- Support to prepare the management report: Survey and guide the specialized department of the enterprise to prepare the management report according to the characteristics of the industry.
- Directly helping enterprises to prepare the management report: From the enterprise's data, EXIM prepares a final settlement report on the use of imported raw materials and exported goods according to Circular 39/2018/TT-BTC.

4 Training solution

- Training in combination with Accounting & Import-Export to help the accounting department - warehouse department to manage the warehouse, helping other departments/divisions in the business to understand and cooperate in their work
- Training of personnel to coordinate in the preparation and explanation of the settlement report according to Circular 39/2018/TT-BTC.
- Customs training, serving the exam for the issuance of customs declaration certificates.



IV. APPLICATION STEPS AND ESTIMATED TIME

Typically, the application workflow to deploy a basic EXIM solution includes the following basic steps:

Step 1: PRELIMINARY SURVEY (01 session)

- Model and requirements Warehouse management
- Surveying the production process
- Surveying the relationship between Accounting, Import-Export and Warehouse Departments in the process of warehouse management
- Presenting solutions, Demo software (if any)...

Step 2: CONSULTING, PROPOSED SOLUTION (01 session)

- Consulting solution
- Agree on implementation contents: Cost, implementation time...

Step 3: SIGN CONTRACT AND ESTABLISH THE PROJECT TEAM (01 session)

- Sign the solution implementation contract
- Set up a Project Committee with members of both sides
- Agree on the implementation plan

Step 4: DEPLOY (06 SESSION)

- Detailed survey
- Agree on the requirements for warehouse management, norm management, making and explaining...
- Prepare consulting documents for Warehouse Management
- Warehouse management application on EXIM software
- Install and Train Staff to use proficiently
- Acceptance Solution
- Instruction document.

Step 5: SUPPORT USING THE SOFTWARE SYSTEM (01 year)

- Troubleshooting, answering questions remotely via Ultra Viewer, Anydesk...
- Support customers in the process of using
- Channels for receiving warranty information:
 - + Hotline: +84 972 181 589 - +84 0247 102 1818
 - + Zalo integrated on the software.

V. IMPLEMENTATION COST BY SOLUTION

1 Consulting solution

- Consulting cost is calculated according to the package, the value is based on the consulting request of the enterprise.
- Quotation for businesses after 01 - 02 survey sessions.

2 Software solutions JUNE and EXIM

Quotation for **basic version** (Not including the specific editing contents according to the characteristics of the business):

	Content	Unit	Machining	Manufacturing and Exporting
I	Software cost	VND	50.000.000	80.000.000
II	Cost of implementation, consulting	VND	10.000.000	20.000.000
2.1	Surveying, consulting (Import-Export, Accounting, Warehouse)	Day	2	3
2.2	Instructions on how to input and process data to make administrative reports	Day	3	5
III	Editing and adding programs	VND	According to business characteristics	
IV	Cost of deployment and accommodation	VND	According to the business address	

3 For settlement reporting service solution

- The cost is based on the number of years to report and the complexity of the data.

- EXIM will send a quote after receiving the survey information according to the detailed report year at: <https://exim.com.vn/dich-vu/bcqt/>

4 For training solutions

- Consulting costs are calculated according to the package, according to the training requirements of the enterprise. EXIM builds the training time and results to be achieved as well as the cost.
- Form of training: Face-to-face or Online.

EXIM CONSULTING & TECHNOLOGY



Hope the above information meets your requirements and we look forward to hearing from you as soon as possible!

For more details please contact: EXIM CONSULTING AND TECHNOLOGY JSC

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- ❖ Website: <https://exim.com.vn>
- ❖ EXIM software: <https://khogiacong.com>
- ❖ JUNE software: <https://june.com.vn>